



SCHOOL EMPLOYEES RETIREMENT SYSTEM OF OHIO

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Request for Proposal – Stop Loss Broker Services Questions Submitted to SERS

Question 1: Why are the services out to bid (e.g., additional services needed, desire to improve pricing, due diligence)?

Answer: The services are out to bid to remain compliant with competitive selection guidelines in SERS' Purchasing Policy.

Question 2: What are the approximate annual fees paid for these services now?

Answer: Annual fees are approximately \$3,000.

Question 3: Does the current stop-loss policy have commissions and if so what percentage?

Answer: Fee is a flat fee for service, which includes consulting and annual renewal and/issuance of RFQ to carriers. It is not calculated as a percentage.